

BUSINESS OF HOME

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When potential clients aren't a good fit, do you refer them to other designers?



By *Haley Chouinard*

Whether it's a matter of project scope, budget or vision (or simply a personality clash), some potential clients are not going to be a good fit. We asked seven designers—**Caroline Brackett**, **James Copeland**, **Ginger Curtis**, **Lisa Gielincki**, **Malik Logan**, **Trish Lynn** and **DuVäl Reynolds**—if they refer these projects to other designers.

SPECIAL REQUEST ONLY

"I do not [refer would-be clients to other designers] unless specifically asked to, and then only refer to another designer after getting their permission to do so." —*Caroline Brackett, Caroline Brackett Studio of Design, Greenville, South Carolina*



Caroline Brackett Courtesy of
Caroline Brackett